

State Bank of India
Recruitment of Manager (Marketing), Credit Management Cell of US Operations

Position Description: Manager (Marketing) in Credit Management Cell of US Operations

Location: New York

Education: The position requires a 4-year degree

Preference: Applicants with Credit or Marketing related certificate courses

Experience: 5+ years of demonstrated experience in marketing of credit related products especially of Syndicated / mid-market loans. Possesses knowledge of Federal and State laws with specific emphasis to Leverage lending norms, industry specific dynamics and broadly accepted rules governing Credit dispensation in US markets.

Responsibilities:

- Marketing of credit products and loan assets for all offices under US Operations
- Sustained and continuing relationship with counterparty banks and other market players
- Generate new business opportunities in the Syndicated loan market, middle market segment, Project Finance and other structured credit products.
- Proactively market for products and business opportunities by building client base
- Develop and manage a network of referral sources
- Manage client relationships
- Represent the Bank in the local banking and business communities
- Ability to develop products matching the market appetite
- Demonstrate commercial and presentation skills coupled with basic knowledge of credit fundamentals and prevalent Regulatory expectations & guidelines.
- Ensure that internal reporting, documentation and transactions are complete

Right individual would be compensated appropriately.

The applicant should have the eligibility for employment in US on a long term and We don't sponsor work related visas.

Please respond to vppna.nyb@statebank.com and vpnhsyndications@statebank.com by January 31, 2019.